

## AIRPORT AUTHORITY CITY OF LINCOLN

*Meeting January 23, 2020*

The regular Board Meeting was held in the Airport Authority Board Room, Airport Terminal Building, Lincoln Airport, Lincoln, Nebraska. Notice was given in the Journal-Star. Board Members present: Nick Cusick, Richard Nuernberger, Robert Selig and Zachary James. Also present were:

David Haring, LAA	Matt Olberding, LJS
Bob McNally, LAA	John Sanks, Delta
Chad Lay, LAA	Troy Hyberger, Duncan Aviation
Jenny Ekeler, LAA	
Mona Beck, LAA	
Travis Mueller, LAA	
Bill Austin, Legal Council	

Chairman Cusick called the meeting to order and stated a copy of the Open Meetings Act is available for public reference at the back of the Board Room.

Chairman Cusick asked for a motion to approve the Minutes of the December 2019 meeting. It was moved by James and seconded by Nuernberger to approve the Minutes of the December 2019 meeting. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

Chairman Cusick asked for public comments: None.

Chairman Cusick asked for airline reports: John Sanks from Delta gave a report on current and forthcoming operations.

Chairman Cusick asked for a report from the Air Service Committee. Mr. Haring stated that the year-end numbers for 2019 reflected the most significant gain in enplanements for LNK in over a decade. While both Delta and United experienced enplanement gains during December, the 20+% increases that were seen earlier in the year have come down significantly and leveled out to more modest gains. Delta's enplanements were up over 400 passengers (9%) in December while United's passengers were up over 275 passengers (3%) over the same time frame. Total air carrier enplanements were up 734 passengers for the month, and ended 2019 up approximately 12%, or just over 17,000 additional passengers. With an increase of just over 100 seats, capacity growth slowed significantly in December as only Delta experienced a capacity increase (+228). The fare parity for December continues was decent, though has slipped in competitiveness from prior months. 56% of the United fares and 76% of the Delta fares were within \$100 of Omaha (on the same carrier). 70% of the lowest fares out of Lincoln were within \$100 of the Southwest fares out of Omaha, though that declines significantly to 13% if you take the 1 bag free into account. Overall load factors were in the mid to upper 80s and higher. Atlanta and Denver received the highest load factor at 91% while Minneapolis had the lowest load factor at 86%.

Mr. Haring briefed the Board on Agenda Item #5. Motion made by James and seconded by Nuernberger to Approve Appendix "B-1" Lease Addendum to Duncan Aviation Consolidated Master Lease for Building No. 1600, Bays A, B, C, D. Discussion followed. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

Mr. Haring briefed the Board on Agenda Item #6. Motion made by Nuernberger and seconded by Selig to Approve Addendum to Paragraph 27 of Commercial Net Ground Lease with the State of Nebraska, Department of Roads. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

Mr. Haring briefed the Board on Agenda Item #7. Motion made by Nuernberger and seconded by James to Commercial Net Building and Ground Lease for Building 801 with the State of Nebraska, Department of Administrative Services, State Building Division, for and on Behalf of the Nebraska Department of Agriculture. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

Mr. McNally briefed the Board on Agenda Item #8. Motion made by Nuernberger and seconded by James to Award Bid for High Pressure Rubber and Paint Removal Vehicle. Discussion followed. Bid Awarded to Blasters, Inc. Discussion followed. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

Ms. Ekeler briefed the Board on Agenda Item #9. Motion made by Selig and seconded by James to Adopt Resolution 667: Approving Terminal and Landing Field Rates and Fees and T-Hangar Rental Rates for 2020. Discussion followed. On roll call vote, Aye: Cusick, Nuernberger, Selig, James; Nays: None

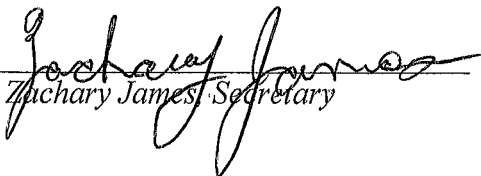
The Board accepted the Treasurer's report as presented by Ms. Ekeler.

Chairman Cusick asked for a motion and second to go into Closed Session for Tenant Negotiations. Motion made by Selig and seconded by Nuernberger. Meeting was in closed session at 11:51 a.m.

Chairman Cusick asked for a motion and second to go out of Closed Session. Motion made by James and seconded by Nuernberger. Regular session resumed at 12:36 p.m.

There being no further business to come before the Board, it was moved by Selig and seconded by Nuernberger that the meeting be adjourned. On roll call vote, Aye: Cusick, Nuernberger, Selig, Hoppe, James; Nays: None. Meeting was adjourned at 12:38 p.m.

Respectfully submitted,

  
Zachary James, Secretary